

CLIENT PROFILE: INTERNATIONAL FINANCE PROFESSIONAL INTERESTED IN INDIAN VENTURE CAPITAL

ACADEMICS

College: An Indian university
Graduate School: Small, US state school
GPA: 3.2 to 3.4 (university) // 3.7 (graduate school)
Major: Computer Engineering
Other Activities: Student mentoring, organizing soccer league
GMAT: 700 - 720

PERSONAL/OTHER

Hometown: Asian country
Hobbies: Soccer, volunteering
UNIQUE PERSONAL EXPERIENCES: Worked for the US military as a contractor, raised investment fund with involvement by home country government
Community service: Established a program in college
Recommenders: Current manager and past manager

WORK EXPERIENCE

Industries: Technology then private equity
Years of Work experience: 7
Functional Experience: Project management, financial analysis, fundraising
Analytical Experience: Moderate analytical experience
Management Experience: Moderate management of people

GOALS

Stretch MBA Program: Wharton
Short-term goal: Work in a venture capital company
Long-term goal: Run his own venture capital company in Asia

CHALLENGES

- Undergrad scores were slightly below the mean
- Writing capabilities are not as strong as oral communication
- Difficulty articulating initial interest for business school
- Time was restricted due to multiple commitments

PRIMARY ADMIT ADVANTAGES

- Created a personal brand that focused on the client's skills as a strong manager with superb financial analysis skills and business development skills
- Presented the client as having strong global awareness and the ability to build alliances between classmates of different cultures
- Mitigated communication issues through concentration on specific essay elements
- Encouraged recommenders to focus on analytical prowess

RESULT: WHARTON MATRICULATION!